

## HA NOI / HAI PHONG OCEAN EXPORT

Port of Loading Hai Phong Port, Vietnam (VNHPH)

Place of picking Hai Phong City limited 50 kms radius Hai Phong port

Effective date Oct 1 2017

### TRANSPORTATION TARIFF

| Outbound |               |           |             |                     |               |            |            |                                       |
|----------|---------------|-----------|-------------|---------------------|---------------|------------|------------|---------------------------------------|
| NO.      | Charge Name   | ORIGIN    | DEST        | Unit of Measurement | OCEAN FREIGHT |            |            | Description/Remarks                   |
|          |               |           |             |                     | FCL           |            |            |                                       |
|          |               |           |             |                     | 20'DC         | 40'DC      | 40'HC      |                                       |
| 1        | Ocean freight | HAI PHONG | BANGKOK     | Cont                | \$80.00       | \$110.00   | \$110.00   | subject to local charges at both ends |
| 2        | Ocean freight | HAI PHONG | SINGAPORE   | Cont                | \$100.00      | \$250.00   | \$250.00   | subject to local charges at both ends |
| 3        | Ocean freight | HAI PHONG | PORT KLANG  | Cont                | \$170.00      | \$290.00   | \$290.00   | subject to local charges at both ends |
| 4        | Ocean freight | HAI PHONG | PUSAN       | Cont                | \$60.00       | \$70.00    | \$70.00    | subject to local charges at both ends |
| 5        | Ocean freight | HAI PHONG | ROTTERDAM   | Cont                | \$1,175.00    | \$2,150.00 | \$2,150.00 | subject to local charges at both ends |
| 6        | Ocean freight | HAI PHONG | HAMBURG     | Cont                | \$1,175.00    | \$2,150.00 | \$2,150.00 | subject to local charges at both ends |
| 7        | Ocean freight | HAI PHONG | SOUTHAMPTON | Cont                | \$1,200.00    | \$1,200.00 | \$2,300.00 | subject to local charges at both ends |

### LOCAL CHARGES TARIFF

| Outbound             |   |         |                     |   |                      |          |          |         |               |      |                      |
|----------------------|---|---------|---------------------|---|----------------------|----------|----------|---------|---------------|------|----------------------|
| <u>Standard Fees</u> |   |         |                     |   |                      |          |          |         |               |      |                      |
| NO.                  | Charge Name                               | OC-Code | DEST                | Unit of Measurement<br>(B/L, Shpt, Kgs) | EXPORT OCEAN CHARGES |          |          |         |               | Term | Description/Remarks  |
|                      |   |         |                     |   | FCL                  |          |          | LCL/CFS |               |      |                      |
|                      |   |         |                     |   | 20'                  | 40'/40H  | 45'      | CBM     | Minimum (USD) |      |                      |
| 1                    | BILL OF LADING FEE                        | 839NV   | ALL                 | SET of B/L OR FCR                       | \$40.00              | \$40.00  | \$40.00  | --      | \$40.00       | FOB  | COLLECT O/B CARRIERS |
| 2                    | TERMINAL HANDLING CHARGE                  | 912     | ALL                 | BOX OR CBM                              | \$105.00             | \$160.00 | \$190.00 | \$7.00  | \$14.00       | FOB  | FMC FILLING          |
| 3                    | DOCS PROCESSING FEE/ DOCS PREPARATION FEE | 16      | ALL                 | SET                                     | \$15.00              | \$15.00  | \$15.00  | --      | \$15.00       | FOB  |                      |
| 4                    | VENDOR BOOKING FEE (SM/OF28)              | A19     | ALL                 | BOX                                     | \$15.00              | \$15.00  | \$15.00  | --      | \$15.00       | FOB  | SM CUSTOMER          |
| 5                    | CFS CHARGE                                | 445     | ALL                 | CBM                                     | --                   | --       | --       | \$12.00 | \$24.00       | FOB  |                      |
| 6                    | OVERTIME                                  | 23      | AAL                 | CBM                                     | --                   | --       | --       | \$2.50  |               | FOB  |                      |
| 7                    | EBS                                       | EBS     | ASIA (except JP&KR) | BOX OR CBM                              | AT COST              | AT COST  | AT COST  | \$6.00  | \$12.00       | FOB  |                      |
| 8                    | SEAL FEE                                  | 531     | ALL                 | PER SEAL                                | \$10.00              | \$10.00  | \$10.00  | --      | --            | FOB  |                      |
| 9                    | AMS                                       | 568     | US/LATI N /JP       | SET                                     | \$30.00              | \$30.00  | \$30.00  | --      | \$30.00       | FOB  |                      |
| 10                   | ACI                                       | 796     | CA                  | SET                                     | \$30.00              | \$30.00  | \$30.00  | --      | \$30.00       | FOB  |                      |
| 11                   | ENS                                       | 874     | EU                  | SET                                     | \$30.00              | \$30.00  | \$30.00  | --      | \$30.00       | FOB  |                      |
| 12                   | VGM COORDINATION FEE                      | 733     | ALL                 | SET                                     | \$15.00              | \$15.00  | \$15.00  |         | \$15.00       | FOB  | FMC FILLING          |

|  |                                      |     |             |                |          |          |          |         |          |        |                                    |
|--|--------------------------------------|-----|-------------|----------------|----------|----------|----------|---------|----------|--------|------------------------------------|
| 13                                       | VGM WEIGHING FEE                     | 734 | ALL         | CONTAINER/ CBM | \$35.00  | \$35.00  | \$35.00  | \$6.00  | \$35.00  | FOB    |                                    |
| 14                                       | TELEX RELEASE FEE/ COMMUNICATION FEE | 25  | ALL         | SET            | \$25.00  | \$25.00  | \$25.00  | --      | \$25.00  | FOB    | Based on service contract rate     |
| 15                                       | HANDLING FEE                         | 924 | ALL         | BOX OR SET     | \$30.00  | \$30.00  | \$30.00  | --      | \$30.00  | EXWORK |                                    |
| 16                                       | CUSTOMS CLEARANCE                    | 90  | ALL         | ENTRY          | \$65.00  | \$65.00  | \$65.00  | --      | \$65.00  | EXWORK | within city areas                  |
|  |                                      | 90  | ALL         | ENTRY          | \$75.00  | \$75.00  | \$75.00  | --      | \$75.00  | EXWORK | within 100KMS radius               |
| 17                                       | PICK UP                              | PU  | ALL         | CBM            | --       | --       | --       | \$25.00 | \$75.00  | EXWORK | within city areas                  |
|  |                                      | PU  | ALL         | CBM            | --       | --       | --       | \$35.00 | \$120.00 | EXWORK | within 100KMS radius               |
| 18                                       | CONTAINER TRUCK/PICK UP              | PU  | ALL         | BOX            | \$230.00 | \$250.00 | \$280.00 | ---     | ---      | EXWORK | within city areas                  |
|  |                                      | PU  | ALL         | BOX            | \$250.00 | \$280.00 | \$320.00 | ---     | ---      | EXWORK | within 100KMS radius               |
| 19                                       | COURIER FEE                          | 564 | AAL         | SET            | \$75.00  | \$75.00  | \$75.00  | --      | \$75.00  | EXWORK |                                    |
| 20                                       | STUFFING CHARGES                     | A68 | ALL         | BOX            | \$120.00 | \$150.00 | \$180.00 | --      | --       | EXWORK |                                    |
| 21                                       | PORTEO FEE                           | 413 | ALL         | BOX            | \$45.00  | \$55.00  | \$70.00  | --      | --       | EXWORK | LIFT ON/OFF FEE                    |
| <i>Non-Standard Fees (if applicable)</i> |                                      |     |             |                |          |          |          |         |          |        |                                    |
| 1  | STORAGE CHARGES                      | 24  |             |                | AT COST  | AT COST  | AT COST  | AT COST | AT COST  | EXWORK |                                    |
| 2  | FUMIGATION ORIGINAL FEE              | 882 | US/AU /EU.. | BOX OR SHPT    | \$40.00  | \$40.00  | \$40.00  | \$40.00 | \$40.00  | EXWORK | CHECK WITH DESTINATION IF REQUIRED |
| 3  | CERTIFICATE OF ORIGINAL              | 49  | ALL         | SET            | \$30.00  | \$30.00  | \$30.00  | \$30.00 | \$30.00  | EXWORK |                                    |
| 4  | AMS CORRECTION FEE                   | 181 | ALL         | AMENDMENT      |          |          |          |         |          |        |                                    |
| 5  | LOADING FEE                          | ?   |             |                |          | AT COST  |          |         |          |        |                                    |
| 6  | MISCELLANEOUS COST                   | 99  |             |                |          | AT COST  |          |         |          |        |                                    |

**Noted:**

- 1) All above charges are applied for general cargo.
- 2) This tariff quoted herein are for normal handling only and exclude additional expense occurred in special handling/crane / forklift / packing or unpacking. Overweight / Oversized cargoes/Household goods/Personal effects/Project cargoes / Wooden items... will be quoted case by case.
- 3) All above charges are subject to V.A.T tax of 10%.
- 4) All business transacted are subjected to our Vietnam Standard Trading Conditions.